

INTERIM REPORT

FOR THE NINE MONTHS ENDED NOVEMBER 2, 2013



Reitmans
(CANADA) LIMITED

REITMANS IS CANADA'S LEADING SPECIALTY RETAILER.

WE ARE CUSTOMER DRIVEN, VALUE ORIENTED AND COMMITTED TO EXCELLENCE.

BY PROMOTING INNOVATION, GROWTH, DEVELOPMENT AND TEAMWORK, WE STRIVE TO

SERVE OUR CUSTOMERS THE BEST QUALITY/VALUE PROPOSITION IN THE MARKETPLACE.

TO OUR SHAREHOLDERS

Sales for the nine months ended November 2, 2013 were \$719,720,000 as compared with \$732,854,000 for the nine months ended October 27, 2012, a decrease of 1.8%. Same store sales¹ decreased 3.0%. Sales were negatively impacted due to a reduction in the number of stores as the Company rationalizes underperforming locations combined with competitive pressures necessitating more promotional pricing. The retail environment remains challenging with increased competitive pressure for apparel retailers. Sales were also impacted by significantly slower than anticipated acceptance by consumers of the Company's repositioning and rebranding efforts in its Smart Set banner. The Company's gross margin for the nine months ended November 2, 2013 decreased to 62.6% from 64.1% for the nine months ended October 27, 2012. Increased markdowns in the Smart Set banner significantly contributed to the reduction in gross margin. Net earnings for the nine months ended November 2, 2013 were \$13,359,000 (\$0.21 diluted earnings per share) as compared with \$27,501,000 (\$0.42 diluted earnings per share) for the nine months ended October 27, 2012. In the nine months ended November 2, 2013, adjusted EBITDA¹ was \$62,317,000 as compared with \$77,543,000 for the nine months ended October 27, 2012, a decrease of 19.6%.

Sales for the three months ended November 2, 2013 increased 5.6% to \$249,414,000 as compared with \$236,247,000 for the three months ended October 27, 2012. Same store sales¹ increased 1.6%, however Smart Set sales declined significantly for the third quarter of fiscal 2014 as compared to the third quarter of fiscal 2013. The Company's gross margin for the three months ended November 2, 2013 decreased to 61.0% from 63.0% for the three months ended October 27, 2012. A highly promotional environment combined with increased markdowns in the Smart Set banner significantly contributed to the gross margin decline. Net earnings for the three months ended November 2, 2013 were \$5,763,000 (\$0.09 diluted earnings per share) as compared with a loss of \$29,000 (\$0.00 diluted earnings per share) for the three months ended October 27, 2012. Adjusted EBITDA¹ increased by 50.1% to \$21,011,000 for the three months ended November 2, 2013 as compared with \$14,001,000 for the three months ended October 27, 2012.

During the three months ended November 2, 2013, the Company opened 8 new stores, comprised of 2 Reitmans, 4 RW & CO., 1 Penningtons and 1 Addition Elle. Thirteen stores were closed, comprised of 4 Reitmans, 3 Smart Set, 1 RW & CO., 1 Thyme Maternity, 3 Penningtons and 1 Addition Elle. At November 2, 2013, there were 895 stores in operation, consisting of 355 Reitmans, 138 Smart Set, 77 RW & CO., 71 Thyme Maternity, 151 Penningtons and 103 Addition Elle, as compared with a total of 923 stores as at October 27, 2012. In addition, there were 22 Thyme Maternity boutiques in select Babies"R"Us locations in Canada and 166 boutiques in Babies"R"Us stores in the United States. During the three months ended November 2, 2013, the Company began offering consumers Penningtons plus-size apparel, under a wholesale agreement, in five Sears stores in Canada, as well as online at sears.ca.

Sales for the month of November (the four weeks ended November 30, 2013) increased 1.4% with same store sales¹ increasing 1.1% compared to the comparable 4 weeks ended December 1, 2012.

As a result of the disappointing earnings for the nine months ended November 2, 2013, the Board of Directors has decided to reduce the quarterly cash dividend from \$0.20 per share to \$0.05 per share. Accordingly, at the Board of Directors meeting held on December 3, 2013, a quarterly cash dividend (constituting eligible dividends) of \$0.05 per share on all outstanding Class A non-voting and Common shares of the Company was declared, payable January 30, 2014 to shareholders of record on January 20, 2014.

On behalf of the Board of Directors,

(signed)

Jeremy H. Reitman
Chairman and Chief Executive Officer

Montreal, December 3, 2013

¹ The above text includes a reference to adjusted EBITDA, a non-GAAP financial measure. Adjusted EBITDA is defined as earnings before income taxes, dividend income, interest income, realized gains or losses on disposal of available-for-sale financial assets, impairment losses on available-for-sale financial assets, interest expense, depreciation, amortization and net impairment losses related to property and equipment. The Company also discloses same store sales, which are defined as sales generated by stores that have been open for at least one year and includes e-commerce sales for banners that have been operational for at least one year. The Company believes these measures provide meaningful information on the Company's performance and operating results. However, readers should know that such non-GAAP financial measures have no standardized meaning as prescribed by IFRS and may not be comparable to similar measures presented by other companies. Accordingly, they should not be considered in isolation.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FOR THE NINE MONTHS ENDED NOVEMBER 2, 2013

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") of Reitmans (Canada) Limited and its subsidiaries ("Reitmans" or the "Company") should be read in conjunction with the unaudited condensed consolidated interim financial statements of Reitmans as at and for the fiscal period ended November 2, 2013 and the audited annual consolidated financial statements for the fiscal year ended February 2, 2013 and the notes thereto which are available at www.sedar.com. This MD&A is dated December 3, 2013.

All financial information contained in this MD&A and Reitmans' unaudited condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). All monetary amounts in this report are in thousands of Canadian dollars, except per share amounts. The unaudited condensed consolidated interim financial statements and this MD&A were reviewed by Reitmans' Audit Committee and were approved by its Board of Directors on December 3, 2013.

Additional information about Reitmans is available on the Company's website at www.reitmans.ca or on the SEDAR website at www.sedar.com.

FORWARD-LOOKING STATEMENTS

All of the statements contained herein, other than statements of fact that are independently verifiable at the date hereof, are forward-looking statements. Such statements, based as they are on the current expectations of management, inherently involve numerous risks and uncertainties, known and unknown, many of which are beyond the Company's control. Such risks include but are not limited to: the impact of general economic conditions, general conditions in the retail industry, seasonality, weather and other risks included in public filings of the Company. Consequently, actual future results may differ materially from the anticipated results expressed in forward-looking statements. The reader should not place undue reliance on the forward-looking statements included herein. These statements speak only as of the date made and the Company is under no obligation and disavows any intention to update or revise such statements as a result of any event, circumstances or otherwise, except to the extent required under applicable securities law.

NON-GAAP FINANCIAL MEASURES

In addition to discussing earnings in accordance with IFRS, this MD&A provides adjusted EBITDA as a supplementary earnings measure, which is defined as earnings before income taxes, dividend income, interest income, realized gains or losses on disposal of available-for-sale financial assets, impairment losses on available-for-sale financial assets, interest expense, depreciation, amortization and net impairment losses related to property and equipment. The Company also discloses same store sales, which are defined as sales generated by stores that have been open for at least one year and includes e-commerce sales for banners that have been operational for at least one year. The Company believes these measures provide meaningful information on the Company's performance and operating results. However, readers should know that these non-GAAP financial measures have no standardized meaning as prescribed by IFRS and may not be comparable to similar measures presented by other companies. Accordingly, they should not be considered in isolation.

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following table reconciles earnings before income taxes to adjusted EBITDA for the nine and three months ended November 2, 2013 and October 27, 2012:

(unaudited)	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012 ¹	November 2, 2013	October 27, 2012 ¹
Earnings (loss) before income taxes	\$ 17,876	\$ 36,317	\$ 7,792	\$ (193)
Dividend income	(2,608)	(2,615)	(872)	(874)
Interest income	(437)	(859)	(133)	(198)
Impairment losses on available-for-sale financial assets	692	106	190	–
Interest expense	382	453	121	145
Depreciation, amortization and net impairment losses	46,412	44,141	13,913	15,121
Adjusted EBITDA	\$ 62,317	\$ 77,543	\$ 21,011	\$ 14,001

¹ Adjusted to reflect the impact from the implementation of the amendments to IAS 19, *Employee Benefits*, which can be found in Note 3 of the November 2, 2013 unaudited condensed consolidated interim financial statements

CORPORATE OVERVIEW

Reitmans is a Canadian ladies' wear specialty apparel retailer. The Company has six banners: Reitmans, Smart Set, RW & CO., Thyme Maternity, Penningtons and Addition Elle. Each banner is focused on a particular niche in the retail marketplace with a distinct marketing program as well as a unique website thereby allowing the Company to continue to enhance its brands and strengthen customer loyalty. The Company has several competitors in each niche, including local, regional and national chains of specialty stores and department stores, as well as foreign-based competitors. The Company's stores are located in malls, retail power centres, strip plazas and on major shopping streets across Canada. The Company continues to enhance all areas of its business by investing in stores, technology and people. The Company offers Canadian consumers affordable fashions and accessories at the best value reflecting price and quality.

The Company offers e-commerce website shopping for all of its banners. These online channels offer customers convenience, selection and ease of purchase, while enhancing customer loyalty and continuing to build the brands.

In addition to its individual retail outlets, the Company operates 22 Thyme Maternity boutiques ("shop-in-shop") in select Babies"R"Us locations in Canada and 166 shop-in-shop boutiques in Babies"R"Us locations in the United States.

Commencing in the third quarter of fiscal 2014, the Company began offering consumers Penningtons plus-size apparel, under a wholesale agreement, in five Sears stores in Canada, as well as online at sears.ca.

RETAIL BANNERS

	Number of stores at February 2, 2013	Q1 Openings	Q1 Closings	Q2 Openings	Q2 Closings	Q3 Openings	Q3 Closings	Number of stores at November 2, 2013	Number of stores at October 27, 2012
	Reitmans	361	2	(4)	1	(3)	2	(4)	355
Smart Set	146	1	(2)	–	(4)	–	(3)	138	150
RW & CO.	73	–	–	1	–	4	(1)	77	72
Thyme Maternity ¹	72	–	–	–	–	–	(1)	71	74
Penningtons	153	9	(5)	1	(5)	1	(3)	151	155
Addition Elle	106	1	(4)	–	–	1	(1)	103	111
Total	911	13	(15)	3	(12)	8	(13)	895	923

¹ Excludes boutiques in Babies"R"Us shop-in-shop locations

Thyme Maternity shop-in-shop locations:

Babies"R"Us –									
Canada	20	–	–	1	–	1	–	22	18
Babies"R"Us – US	154	–	–	4	–	8	–	166	–
Babies"R"Us –									
Total	174	–	–	5	–	9	–	188	18

MANAGEMENT'S DISCUSSION AND ANALYSIS

Store closings take place for a variety of reasons as the viability of each store and its location is constantly monitored and assessed for continuing profitability. In most cases when a store is closed, merchandise at that location is sold off in the normal course of business and any unsold merchandise remaining at the closing date is generally transferred to other stores operating under the same banner for sale in the normal course of business.

STRATEGIC INITIATIVES

The Company continues to position itself for growth and has undertaken a number of strategic initiatives to enhance the brands, improve productivity at all levels through system advances and foster a culture of process improvements.

Some of the ongoing initiatives include:

Initiatives	Status
The Company has embarked on a rebranding of the Reitmans, Smart Set, Addition Elle and Penningtons banners with an increased focus on fashion and affordability, which will continue throughout fiscal 2014.	The Company has made significant changes in branding amongst its banners. The branding strategies executed in Reitmans, Addition Elle and Penningtons banners have shown positive customer acceptance, while the Smart Set branding initiatives have not achieved desired results.
The Company continues to expand its offering of Thyme Maternity merchandise to U.S. customers through its partnership with Babies"R"Us. This business endeavor offers the Company an opportunity to introduce its merchandise into the U.S. market through its shop-in-shop boutiques.	The Thyme Maternity shop-in-shop boutiques in the U.S. market are underperforming and have not achieved anticipated results.
In fiscal 2014 the Company will launch e-commerce for the Smart Set, RW&CO. and Thyme Maternity banners with fulfillment through the Company's existing distribution centre.	The Company successfully launched its RW&CO. e-commerce site in March 2013, Smart Set in April 2013 and Thyme Maternity in July 2013. The Company now offers e-commerce for all of its banners.
The Company has an agreement with EziBuy Ltd., a New Zealand based retailer, to sell Addition Elle merchandise through the partner's online sales channel. EziBuy Ltd. is a multi-channel retailer offering fashion clothing and home decor in Australia and New Zealand.	The Company is proceeding with its new distribution channel into foreign markets with EziBuy Ltd. and commenced shipments in the second quarter of fiscal 2014.
The Company has entered into an agreement with Sears Canada for the introduction of Penningtons plus-size apparel in Sears stores in Canada. This agreement will see Penningtons products initially being made available in five Sears stores, as well as online at sears.ca.	The Company has successfully completed all steps necessary to enable the fulfillment of Sears Canada orders and now offers the Penningtons brand in five selected store locations, as well as online at sears.ca.
Continuation of a companywide supply chain optimization and retail enterprise initiative, internally branded as "SCORE", focused on deploying best in class retail applications supported by a new and improved technology platform. SCORE will enable new processes that will permit flexibility and adaptability across the merchandising and supply chain operations.	The Company has completed the deployment of its warehouse management system portion of the SCORE deployment. The warehouse system is delivering anticipated results and improved system efficiencies continue to be achieved. Remaining phases of the SCORE project are on track for a fiscal 2015 final completion target.
A corporate initiative aimed at reducing costs across the Company has been introduced which includes a review of head office activities and processes targeted at improving efficiencies, an in-depth review of marketing expenditures and a significant reduction in capital expenditures.	For fiscal 2014 the Company has significantly reduced its budgeted capital expenditures to approximately \$44,000 from over \$84,000 spent in fiscal 2013. The Company has undertaken a comprehensive review of its marketing strategies and related costs to determine any possible savings opportunities while not diminishing advertising effectiveness. Additionally, in the first quarter of fiscal 2014 the Company's initiatives included a reduction in the number of employees across the Company resulting in severance costs. Process improvements are anticipated to result in additional savings and further improve efficiencies as the Company moves forward with this project.
A comprehensive review of the Company's global sourcing strategy and execution has been undertaken with a goal of reducing lead time for bringing products to market.	This initiative has commenced and is in the early stages of gathering information and assessing current practices in order to evaluate opportunities.

MANAGEMENT'S DISCUSSION AND ANALYSIS

OPERATING RESULTS FOR THE NINE MONTHS ENDED NOVEMBER 2, 2013 ("YEAR TO DATE FISCAL 2014") AND COMPARISON TO OPERATING RESULTS FOR THE NINE MONTHS ENDED OCTOBER 27, 2012 ("YEAR TO DATE FISCAL 2013")

Sales for the year to date fiscal 2014 decreased 1.8% to \$719,720 as compared with \$732,854 for the year to date fiscal 2013. Same store sales decreased by 3.0%. Sales were negatively impacted due to a reduction in the number of stores as the Company rationalizes underperforming locations combined with competitive pressures necessitating more promotional pricing. Sales were also impacted by significantly slower than anticipated acceptance by consumers of the Company's repositioning and rebranding efforts in its Smart Set banner. The retail environment remains challenging with increased competitive pressure for apparel retailers. In an effort to improve performance, the Company continues to refine its offerings and improve its brand focus. Sales through the various banners' e-commerce channels continued to show strong growth, with all banners now offering a wide assortment across virtually all product categories.

Gross profit for the year to date fiscal 2014 decreased 4.1% to \$450,601 as compared with \$470,051 for the year to date fiscal 2013. The Company's gross margin for the year to date fiscal 2014 decreased to 62.6% from 64.1% for the year to date fiscal 2013. Increased markdowns in the Smart Set banner significantly contributed to the reduction in gross margin.

Selling and distribution expenses for the year to date fiscal 2014 increased 0.6% or \$2,466 to \$405,235 as compared with \$402,769 for the year to date fiscal 2013. This increase is primarily attributable to the write-off of property and equipment related to store closures and asset impairment charges relating to underperforming stores of \$5,102 (compared to \$2,309 for the year to date fiscal 2013), along with an increase in expenses related to advertising. Depreciation, amortization and net impairment losses included in selling and distribution expenses for the year to date fiscal 2014 were \$44,429 compared to \$42,076 for the year to date fiscal 2013.

Administrative expenses for the year to date fiscal 2014 decreased 0.7% or \$250 to \$33,837 compared with \$34,087 for the year to date fiscal 2013. Depreciation and amortization expense included in administrative expenses for the year to date fiscal 2014 was \$1,983 compared to \$2,065 for the year to date fiscal 2013. Company initiatives, including a reduction of the number of employees, was the most significant contributor to the decrease in administrative expenses.

Finance income for the year to date fiscal 2014 was \$7,421 as compared to \$4,332 for the year to date fiscal 2013. This increase of \$3,089 is primarily due to a \$3,336 foreign exchange gain recognized for the year to date fiscal 2014 (\$651 loss for the year to date fiscal 2013) largely attributable to the impact of the fluctuation of the US dollar vis-à-vis the Canadian dollar on US currency held by the Company. Dividend income for the year to date fiscal 2014 of \$2,608 was comparable with the year to date fiscal 2013. Interest income decreased for the year to date fiscal 2014 to \$437 as compared to \$859 for the year to date fiscal 2013, which is impacted by the fluctuation of daily balances held in short-term investments and the variable rates of interest earned on these short-term investments. The Company has recorded a gain of \$1,040 for the year to date fiscal 2014 (\$858 for the year to date fiscal 2013) to recognize the net change in the fair value of US dollar option contracts to purchase call options and sell put options.

Finance costs for the year to date fiscal 2014 were \$1,074 as compared to \$1,210 for the year to date fiscal 2013. Included in the year to date fiscal 2014 was interest on long-term debt of \$382 compared to \$453 for the year to date fiscal 2013. This decrease is primarily attributable to the continued repayment of the mortgage on the Company's distribution centre. An impairment loss on available-for-sale financial assets of \$692 is included in the year to date fiscal 2014 (\$106 in the year to date fiscal 2013).

For the year to date fiscal 2014, earnings before income taxes were \$17,876 as compared to \$36,317 for the year to date fiscal 2013, a decrease of \$18,441 or 50.8%. Adjusted EBITDA for the year to date fiscal 2014 was \$62,317 as compared with \$77,543 for the year to date fiscal 2013, a decrease of \$15,226 or 19.6%. The reduction in earnings before income taxes and adjusted EBITDA was primarily attributable to poor performance of the Smart Set banner. As previously reported, the Company embarked on an initiative aimed at reducing costs across the organization which includes a review of head office activities and processes targeted at improving efficiencies. This initiative included a reduction in the number of employees in certain areas and severance costs of approximately \$1,200 included in the year to date fiscal 2014. The employee reductions are projected to result in annualized savings in excess of approximately \$5,000. Process improvements are anticipated to result in additional savings and further improve efficiencies as the Company moves forward with this project.

Income tax expense for the year to date fiscal 2014 amounted to \$4,517 for an effective tax rate of 25.3%. In the year to date fiscal 2013, income tax expense amounted to \$8,816 for an effective tax rate of 24.3%. The Company's effective tax rates reflect the impact of changes in substantively enacted tax rates in various tax jurisdictions in Canada.

Net earnings for the year to date fiscal 2014 decreased 51.4% to \$13,359 (\$0.21 diluted earnings per share) as compared with \$27,501 (\$0.42 diluted earnings per share) for the year to date fiscal 2013.

The Company imports a majority of its merchandise purchases from foreign vendors, with lead times in some cases extending eight months. In the year to date fiscal 2014, these merchandise purchases, payable in US dollars, approximated \$195,000 US. The Company considers a variety of strategies designed to manage the cost of its continuing US dollar commitments, including spot rate purchases and foreign exchange option contracts with maturities not exceeding twelve months. In the year to date fiscal 2014, the Company satisfied its US dollar requirements through a combination of spot purchases and foreign exchange option contracts. The Company entered into transactions with its bank whereby it purchased call options and sold put options, both on the US dollar. Purchased call options and sold put options expiring on the same date have the same strike price. The average strike price for call and put options outstanding is \$1.029 USD/CAD (October 27, 2012 – \$0.988).

MANAGEMENT'S DISCUSSION AND ANALYSIS

Details of the foreign currency option contracts outstanding as at November 2, 2013 are as follows:

	Notional Amount in US Dollars	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 116,000	\$ 2,794	\$ –	\$ 2,794
Put options sold	\$ 212,000	–	(1,472)	(1,472)
		\$ 2,794	\$ (1,472)	\$ 1,322

Details of the foreign currency option contracts outstanding as at October 27, 2012 are as follows:

	Notional Amount in US Dollars	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 30,000	\$ 527	\$ –	\$ 527
Put options sold	\$ 60,000	–	(423)	(423)
		\$ 527	\$ (423)	\$ 104

OPERATING RESULTS FOR THE THREE MONTHS ENDED NOVEMBER 2, 2013 ("THIRD QUARTER OF FISCAL 2014") AND COMPARISON TO OPERATING RESULTS FOR THE THREE MONTHS ENDED OCTOBER 27, 2012 ("THIRD QUARTER OF FISCAL 2013")

Sales for the third quarter of fiscal 2014 were \$249,414 as compared with \$236,247 for the third quarter of fiscal 2013, an increase of 5.6%. Same store sales increased by 1.6%, however Smart Set sales declined significantly for the third quarter of fiscal 2014 as compared to the third quarter of fiscal 2013. The resolution of problems related to a warehouse management system disruption experienced in the third quarter of fiscal 2013 contributed to improved sales in the third quarter of fiscal 2014. The retail environment remains challenging with increased competitive pressure for apparel retailers. Sales were impacted by slower than anticipated acceptance by consumers of the Company's repositioning and rebranding efforts in its Smart Set banner. In an effort to improve performance, the Company continues to refine its offerings and improve its brand focus. Sales through the various banners' e-commerce channels continued to show strong growth, with all banners now offering a wide assortment across virtually all product categories.

Gross profit for the third quarter of fiscal 2014 was \$152,224 as compared with \$148,830 for the third quarter of fiscal 2013, an increase of 2.3%. The Company's gross margin for the third quarter of fiscal 2014 decreased to 61.0% from 63.0% for the third quarter of fiscal 2013. A highly promotional environment combined with increased markdowns in the Smart Set banner significantly contributed to the gross margin decline.

Selling and distribution expenses for the third quarter of fiscal 2014 were \$135,956 as compared with \$138,276 for the third quarter of fiscal 2013, a decrease of \$2,320 or 1.7%. This decrease is primarily attributable to depreciation, amortization and net impairment losses of \$13,309 included in selling and distribution expenses for the third quarter of fiscal 2014 (compared to \$14,406 for the third quarter of fiscal 2013), combined with corporate cost structure initiatives that included a reduction of the number of employees. The Company recorded a write-off of property and equipment related to store closures and asset impairment charges relating to underperforming stores of \$713 (compared to \$691 in the third quarter of fiscal 2013).

Administrative expenses for the third quarter of fiscal 2014 were \$10,946 as compared with \$11,537 for the third quarter of fiscal 2013, a decrease of \$591 or 5.1%. This decrease is largely attributable to a reduction in personnel expense for certain head office functions. Depreciation and amortization expense included in administrative expenses for the third quarter of fiscal 2014 was \$604, compared to \$715 for the third quarter of fiscal 2013.

Finance income for the third quarter of fiscal 2014 was \$2,781 as compared to \$1,464 for the third quarter of fiscal 2013. This increase of \$1,317 is primarily due to a \$1,673 foreign exchange gain recognized for the third quarter of fiscal 2014 (loss of \$529 recognized for the third quarter of fiscal 2013) largely attributable to the impact of the fluctuation of the US dollar vis-à-vis the Canadian dollar on US currency held by the Company. Dividend income for the third quarter of fiscal 2014 of \$872 was comparable with the third quarter of fiscal 2013. Interest income decreased for the third quarter of fiscal 2014 to \$133 as compared to \$198 for the third quarter of fiscal 2013 which is impacted by the fluctuation of daily balances held in short-term investments and the variable rates of interest earned on these short-term investments. The Company has recorded income of \$103 for the third quarter of fiscal 2014 (\$392 for the third quarter fiscal 2013) to recognize the net change in the fair value of US dollar option contracts to purchase call options and sell put options.

Finance costs for the third quarter of fiscal 2014 were \$311 as compared to \$674 for the third quarter of fiscal 2013. Included in the third quarter of fiscal 2014 was interest on long-term debt of \$121 (\$145 for the third quarter of fiscal 2013) and an impairment loss on available-for-sale financial assets of \$190 (nil for the third quarter of fiscal 2013).

In the third quarter of fiscal 2014, earnings before income taxes were \$7,792 as compared to a loss before income taxes of \$193 in the third quarter of fiscal 2013, an increase of \$7,985 despite being depressed by Smart Set sales and gross margin reductions. Adjusted EBITDA in the third quarter of fiscal 2014 was \$21,011 as compared with \$14,001 in the third quarter of fiscal 2013, an increase of \$7,010 or 50.1%. As mentioned above, resolution of problems related to a warehouse management system disruption experienced in the third quarter of fiscal 2013 contributed to improved earnings in the third

MANAGEMENT'S DISCUSSION AND ANALYSIS

quarter of fiscal 2014 as compared to the third quarter of fiscal 2013. As previously reported, the Company embarked on an initiative aimed at reducing costs across the organization which includes a review of head office activities and processes targeted at improving efficiencies. Process improvements, aimed at further improving efficiencies, continue to be identified as the Company moves forward with this project.

Income tax expense for the third quarter of fiscal 2014 amounted to \$2,029 for an effective tax rate of 26.0% as compared to an income tax recovery of \$164 in the third quarter of fiscal 2013 (effective tax rate of 85.0%, mainly due to the impact of tax exempt investment income received during the third quarter of fiscal 2013). The Company's effective tax rates reflect the impact of changes in substantively enacted tax rates in various tax jurisdictions in Canada.

The Company recorded net earnings for the third quarter of fiscal 2014 of \$5,763 (\$0.09 diluted earnings per share) as compared with net loss of \$29 (\$0.00 diluted earnings per share) for the third quarter of fiscal 2013.

SUMMARY OF QUARTERLY RESULTS

The table below sets forth selected consolidated financial data for the eight most recently completed quarters. This unaudited quarterly information has been prepared in accordance with IFRS. All references to "2014" are to the Company's fiscal year ending February 1, 2014, to "2013" are to the Company's fiscal year ended February 2, 2013 and to "2012" are to the Company's fiscal year ended January 28, 2012.

	Third Quarter		Second Quarter		First Quarter		Fourth Quarter	
	2014	2013 ¹	2014	2013 ¹	2014	2013 ¹	2013 ¹	2012
Sales	\$ 249,414	\$ 236,247	\$ 253,445	\$ 279,513	\$ 216,861	\$ 217,094	\$ 267,659	\$ 259,954
Net earnings (loss)	5,763	(29)	10,182	27,649	(2,586)	(119)	(1,145)	4,674
Earnings (loss) per share								
Basic	\$ 0.09	\$ 0.00	\$ 0.16	\$ 0.42	\$ (0.04)	\$ 0.00	\$ (0.02)	\$ 0.07
Diluted	0.09	0.00	0.16	0.42	(0.04)	0.00	(0.02)	0.07

¹ Quarterly results for fiscal 2013 have been adjusted to reflect the impact from the implementation of the amendments to IAS 19, *Employee Benefits*, as described in Note 3 of the November 2, 2013 unaudited condensed consolidated interim financial statements

Fluctuations in the above-noted quarterly financial information reflect the underlying operations of the Company as well as the impact of a number of factors including, but not limited to, the effect of the closure of the Cassis banner in the fourth quarter of fiscal 2012 and the estimated loss in sales due to supply chain disruption in the third quarter of fiscal 2013. A fifty third week in fiscal 2013 resulted in a shift in the Company's retail calendar, impacting each of the fiscal 2014 quarters. Financial results are also affected by seasonality and the timing of holidays. Due to seasonality the results of operations for any quarter are not necessarily indicative of the results of operations for the fiscal year.

BALANCE SHEET

Cash and cash equivalents as at November 2, 2013 amounted to \$52,381 (October 27, 2012 – \$108,935) as compared to \$97,626 as at February 2, 2013, a decrease of 46.3%. The reduction in cash and cash equivalents of \$45,245 from February 2, 2013 was primarily due to reduced cash generated from operations due to lower sales, continued investment in information technology and store renovations and dividends paid. The Company has taken steps to address the reduction in cash flows, including significantly reducing its budgeted capital expenditures for fiscal 2014 and fiscal 2015 along with initiatives aimed at improving sales and margin performance and cost initiatives outlined earlier. Marketable securities of \$68,753 at November 2, 2013 remained largely unchanged as compared to \$71,630 at February 2, 2013 and \$70,954 at October 27, 2012.

The Company's trade and other receivables are primarily credit card sales from the last few days of the fiscal quarter. Trade and other receivables as at November 2, 2013 were \$5,163 (October 27, 2012 – \$4,382) or \$1,194 higher than as at February 2, 2013. As at November 2, 2013, income taxes recoverable were \$2,951 (February 2, 2013 – \$8,709; October 27, 2012 – \$8,283), attributable to instalments made in excess of estimated tax liabilities. Inventories as at November 2, 2013 were \$127,749 (October 27, 2012 – \$117,795) or \$34,432 higher than as at February 2, 2013, reflecting the planned build-up of merchandise inventory for the holiday selling season. Traditionally, the highest levels of inventory on a quarterly basis occur at the end of the first quarter and the third quarter of any given fiscal year in preparation for the summer and the holiday selling seasons, respectively. Prepaid expenses, consisting mainly of prepaid insurance, maintenance contracts and realty and business taxes, were \$27,433 as at November 2, 2013 (October 27, 2012 – \$11,789) comparable with \$25,944 as at February 2, 2013. Prepaid expenses as at November 2, 2013 were \$15,644 more than the comparable period in the prior year, principally due to November 2013 rent that was paid and classified as a prepaid item.

The Company invested \$29,039 in additions to property and equipment and intangible assets in the year to date fiscal 2014. This is comprised of \$26,631 in new store construction and existing store renovation costs and \$2,408 mainly related to information technology system hardware and software enhancements. The Company is in the process of a significant upgrade to its merchandising and supply chain operations, important to the Company's growth strategy. The technology initiatives, along with warehouse management systems improvements, will support changes and growth across all areas of the Company with improved integration, while enabling the Company to reduce the overall cost of system maintenance and upgrades. The total project, which is being phased in through to completion in fiscal 2015, is estimated to cost approximately \$27,000 of which approximately \$23,000 has been incurred to date.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Total trade and other payables were \$87,950 as at November 2, 2013 (October 27, 2012 – \$93,437), or \$7,375 higher than as at February 2, 2013 due mainly to higher trade payables related to the build-up of inventories in the quarter and the timing of payments for various sales and withholding taxes. The Company's trade and other payables consist largely of trade payables, personnel liabilities, payables relating to premises and sales tax liabilities.

The Company entered into transactions with its bank whereby it purchased call options and sold put options, both on the US dollar. These option contracts extend over a period of eight months. Purchased call options and sold put options expiring on the same date have the same strike price. The Company has recorded a net derivative financial asset, related to foreign exchange option contracts, as at November 2, 2013, of \$1,322 (October 27, 2012 net derivative financial liability of \$104) as compared to net derivative financial asset of \$282 as at February 2, 2013.

Deferred revenue consists of unredeemed gift cards, loyalty points and awards granted under customer loyalty programs. Revenue is recognized when the gift cards, loyalty points and awards are redeemed. Deferred revenue was \$6,424 as at November 2, 2013 (October 27, 2012 – \$8,153), or \$9,873 lower than as at February 2, 2013 due primarily to the timing of gift card and loyalty program issuances prior to Christmas relative to customer redemptions in the new year.

Tenant allowances are recorded as deferred lease credits and amortized as a reduction of rent expense over the term of the related leases. As at November 2, 2013 deferred lease credits were \$16,613 (October 27, 2012 – \$17,719) as compared to \$16,805 as at February 2, 2013.

The Company's long-term debt consists of a mortgage, which is secured by the Company's distribution centre. As at November 2, 2013 long-term debt was \$7,406 (October 27, 2012 – \$8,951) as compared to \$8,573 as at February 2, 2013. The decrease in long-term debt is attributable to the continued repayment of the mortgage debt principal.

Pension liability as at November 2, 2013 was \$18,247 (October 27, 2012 – \$16,117), or \$688 higher than as at February 2, 2013. The increase is due to \$1,350 of pension expense offset by pension contributions paid of \$662.

OPERATING RISK MANAGEMENT

ECONOMIC ENVIRONMENT

The Company closely monitors economic conditions in order to react to consumer spending habits and constraints in developing both its short-term and long-term operating decisions. The Company is in a strong financial position with significant liquidity available and ample credit resources to draw upon as deemed necessary.

COMPETITIVE ENVIRONMENT

The retail apparel business in Canada is highly competitive with competitors including department stores, specialty apparel chains and independent retailers. There is no effective barrier to entry into the Canadian apparel retailing marketplace by any potential competitor, foreign or domestic, as witnessed by the arrival over the past few years of a number of foreign-based competitors and additional foreign retailers which have announced plans to expand into the Canadian marketplace. Additionally, Canadian women have a significant number of e-commerce shopping alternatives available to them on a global basis. The Company believes that it is well positioned to compete with any competitor. The Company operates multiple banners with product offerings that are diversified as each banner is directed to and focused on a different niche in the Canadian women's apparel market. Our stores, located throughout Canada, offer affordable fashions to consumers.

SEASONALITY

The Company is principally engaged in the sale of women's apparel through 895 leased retail outlets operating under six banners located across Canada and 22 shop-in-shop boutiques located in Babies"R"Us locations in Canada and 166 shop-in-shop boutiques in Babies"R"Us locations in the United States. The Company's business is seasonal and is also subject to a number of factors which directly impact retail sales of apparel over which it has no control, namely fluctuations in weather patterns, swings in consumer confidence and buying habits and the potential of rapid changes in fashion preferences.

DISTRIBUTION AND SUPPLY CHAIN

The Company depends on the efficient operation of its sole distribution centre, such that any significant disruption in the operation thereof (e.g. natural disaster, system failures, destruction or major damage by fire), could materially delay or impair its ability to replenish its stores on a timely basis causing a loss of sales, which could have a significant effect on the Company's results of operations.

INFORMATION TECHNOLOGY

The Company depends on information systems to manage its operations, including a full range of retail, financial, merchandising and inventory control, planning, forecasting, reporting and distribution systems. The Company regularly invests to upgrade, enhance, maintain and replace these systems. In June 2012, the Company converted to a new warehouse management system. The Company is presently upgrading its merchandising and supply chain operations management systems. Any significant disruptions in the performance of distribution or any other systems could have a material adverse impact on the Company's operations and financial results.

MANAGEMENT'S DISCUSSION AND ANALYSIS

GOVERNMENT REGULATION

The Company is structured in a manner that management considers to be most effective to conduct its business across Canada. The Company is therefore subject to all manner of material and adverse changes in government regulation that can take place in any one or more of these jurisdictions as they might impact income and sales, taxation, duties, quota impositions or re-impositions and other legislated or government regulated matters.

MERCHANDISE SOURCING

Virtually all of the Company's merchandise is private label. On an annual basis, the Company directly imports approximately 80% of its merchandise, largely from China. In the year to date fiscal 2014, no supplier represented more than 10% of the Company's purchases (in dollars and/or units) and there are a variety of alternative sources (both domestic and international) for virtually all of the Company's merchandise. The Company has good relationships with its suppliers and has no reason to believe that it is exposed to any material risk that would prevent the Company from acquiring, distributing and/or selling merchandise on an ongoing basis.

The Company endeavours to be environmentally responsible and recognizes that the competitive pressures for economic growth and cost efficiency must be integrated with sound sustainability management, including environmental stewardship. The Company has adopted sourcing and other business practices to address the environmental concerns of its customers. The Company has established guidelines that require compliance with all applicable environmental laws and regulations. Although the Company requires its suppliers to adhere to these guidelines, there is no guarantee that these suppliers will not take actions that hurt the Company's reputation, as they are independent third parties that the Company does not control. However, if there is a lack of apparent compliance, it may lead the Company to search for alternative suppliers. This may have an adverse effect on the Company's financial results, by increasing costs and potentially causing delays in delivery.

FINANCIAL RISK MANAGEMENT

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

There have been no significant changes in the Company's risk exposures during the nine months ended November 2, 2013 from those described in the Company's audited annual consolidated financial statements for the year ended February 2, 2013.

LIQUIDITY, CASH FLOWS AND CAPITAL RESOURCES

Shareholders' equity as at November 2, 2013 amounted to \$428,158 or \$6.63 per share (October 27, 2012 – \$468,609 or \$7.26 per share; February 2, 2013 – \$454,893 or \$7.04 per share). The Company continues to be in a strong financial position. The Company's principal sources of liquidity are its cash, cash equivalents and investments in marketable securities of \$121,134 as at November 2, 2013 (October 27, 2012 – \$179,889; February 2, 2013 – \$169,256). Cash is conservatively invested in short-term deposits with major Canadian financial institutions and commercial paper rated not less than R1. The Company closely monitors its risk with respect to short-term cash investments. The Company has unsecured borrowing and working capital credit facilities available up to an amount of \$125,000 or its US dollar equivalent. As at November 2, 2013, \$25,499 (October 27, 2012 – \$34,899; February 2, 2013 – \$46,792) of the operating lines of credit were committed for documentary and standby letters of credit. These credit facilities are used principally for US dollar letters of credit to satisfy international third-party vendors which require such backing before confirming purchase orders issued by the Company and to support US dollar foreign exchange forward contract purchases. The Company rarely uses such credit facilities for other purposes.

The Company has granted irrevocable standby letters of credit, issued by highly-rated financial institutions, to third parties to indemnify them in the event the Company does not perform its contractual obligations. As at November 2, 2013, the maximum potential liability under these guarantees was \$5,019 (October 27, 2012 – \$5,009; February 2, 2013 – \$5,014). The standby letters of credit mature at various dates during fiscal 2014. The Company has recorded no liability with respect to these guarantees, as the Company does not expect to make any payments for these items.

The Company is self-insured on a limited basis with respect to certain property risks and also purchases excess insurance coverage from financially stable third-party insurance companies. The Company maintains comprehensive internal security and loss prevention programs aimed at mitigating the financial impact of theft.

MANAGEMENT'S DISCUSSION AND ANALYSIS

The Company continued repayment on its long-term debt, relating to the mortgage on the distribution centre, paying down \$395 in the third quarter of fiscal 2014. The Company paid \$0.20 dividends per share totalling \$12,917 in the third quarter of fiscal 2014 compared to \$0.20 dividends per share totalling \$12,917 in the third quarter of fiscal 2013. With regard to dividend policy, the Board of Directors considers the Company's earnings per share, cash flow from operations, the level of planned capital expenditures and its cash and marketable securities. The targeted payout ratio is approximately 50% to 80% of sustainable earnings per share, 50% to 75% of cash flow from operations with consideration as to the ability to augment the dividend from the liquidity on the Company's balance sheet, if these targets are missed in a given year. The Board of Directors reviews these guidelines regularly.

In the third quarter of fiscal 2014, the Company invested \$10,139, primarily on new and renovated stores. The Company is in the process of a significant upgrade to its merchandising and supply chain operations, which are important to the Company's growth strategy. The technology initiatives, along with the SCORE warehouse management systems improvements, will support changes and growth across all areas of the Company, with improved integration while enabling the Company to reduce the overall cost of systems maintenance and upgrades. The total SCORE project, which is being phased in through to completion in fiscal 2015, is estimated to cost approximately \$27,000, of which approximately \$23,000 has been incurred to date. In the fiscal year ending February 1, 2014, the Company expects to invest approximately \$44,000 in capital expenditures. These expenditures, together with the payment of dividends, the repayments related to the Company's bank credit facility and long-term debt obligations, are expected to be funded by the Company's existing financial resources and funds derived from its operations.

FINANCIAL COMMITMENTS

There have been no material changes in the Company's financial commitments that are outside of the ordinary course of the Company's business from those described in the Company's audited annual consolidated financial statements for the year ended February 2, 2013.

OUTSTANDING SHARE DATA

At December 3, 2013, 13,440,000 Common shares and 51,145,506 Class A non-voting shares of the Company were issued and outstanding. Each Common share entitles the holder thereof to one vote at meetings of shareholders of the Company. The Company has 2,247,000 share options outstanding at an average exercise price of \$14.52. Each share option entitles the holder to purchase one Class A non-voting share of the Company at an exercise price established based on the market price of the shares at the date the option was granted.

The Company did not purchase any shares under a normal course issuer bid approved in November 2012 in the year to date fiscal 2014. The normal course issuer bid expired on November 27, 2013.

OFF-BALANCE SHEET ARRANGEMENTS

DERIVATIVE FINANCIAL INSTRUMENTS

The Company in its normal course of business must make long lead time commitments for a significant portion of its merchandise purchases, in some cases as long as eight months. Most of these purchases must be paid for in US dollars. The Company considers a variety of strategies designed to manage the cost of its continuing US dollar long-term commitments, including spot rate purchases and foreign currency option contracts with maturities not exceeding twelve months. The Company entered into transactions with its bank whereby it purchased call options and sold put options, both on the US dollar. These option contracts will expire within the next eight months. Purchased call options and sold put options expiring on the same date have the same strike price.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Details of the foreign currency option contracts outstanding for each of the periods listed are as follows:

	November 2, 2013			
	Notional Amount in US Dollars	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 116,000	\$ 2,794	\$ –	\$ 2,794
Put options sold	\$ 212,000	–	(1,472)	(1,472)
		\$ 2,794	\$ (1,472)	\$ 1,322

	October 27, 2012			
	Notional Amount in US Dollars	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 30,000	\$ 527	\$ –	\$ 527
Put options sold	\$ 60,000	–	(423)	(423)
		\$ 527	\$ (423)	\$ 104

	February 2, 2013			
	Notional Amount in US Dollars	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 30,000	\$ 548	\$ –	\$ 548
Put options sold	\$ 60,000	–	(266)	(266)
		\$ 548	\$ (266)	\$ 282

A foreign currency option contract represents an option (call option) or obligation (put option) to buy a foreign currency from a counterparty at a predetermined date and amount. Credit risks exist in the event of failure by a counterparty to fulfill its obligations. The Company reduces this risk by dealing only with highly-rated counterparties, normally Canadian chartered banks. The Company does not use derivative financial instruments for speculative purposes.

Included in the determination of the Company's net earnings for the year to date fiscal 2014 and for the third quarter of fiscal 2014 were net foreign exchange gains of \$3,336 and \$1,673, respectively (losses of \$651 and \$529 for the year to date fiscal 2013 and for the third quarter of fiscal 2013, respectively).

RELATED PARTY TRANSACTIONS

There have been no significant changes in related party transactions from those disclosed in the Company's audited annual consolidated financial statements for the year ended February 2, 2013.

FINANCIAL INSTRUMENTS

The Company is highly liquid with significant cash and cash equivalents along with marketable securities. The Company uses its cash resources to fund ongoing store construction and renovations along with working capital needs. Financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents. The Company invests these funds on a short-term basis in bank bearer deposit notes, term deposits with major Canadian financial institutions and commercial paper rated not less than R1. The Company closely monitors its risk with respect to short-term cash investments. Marketable securities consist primarily of preferred shares of Canadian public companies. The Company's investment portfolio is subject to stock market volatility.

The volatility of the US dollar vis-à-vis the Canadian dollar impacts earnings and while the Company considers a variety of strategies designed to manage the cost of its continuing US dollar commitments, such as spot rate purchases and foreign exchange option contracts, this volatility can result in exposure to risk.

MANAGEMENT'S DISCUSSION AND ANALYSIS

CRITICAL ACCOUNTING ESTIMATES

PENSION PLANS

The Company maintains a contributory, defined benefit plan and sponsors a Supplemental Executive Retirement Plan ("SERP"). The costs of the defined benefit plan and SERP are determined periodically by independent actuaries. Pension expense is included in the results of operations. Assumptions used in developing the net pension expense and projected benefit obligation include a discount rate and rate of increase in salary levels. Based upon the most recently filed actuarial valuation report as at December 31, 2012, the defined benefit plan, despite being fully funded on a going concern basis, had a solvency deficiency of \$3,411. The Company has funded the required amounts as at November 2, 2013. The SERP is an unfunded pay as you go plan.

GIFT CARDS / LOYALTY POINTS AND AWARDS

Gift cards sold are recorded as deferred revenue and revenue is recognized when the gift cards are redeemed. An estimate is made of gift cards not expected to be redeemed based on the terms of the gift cards and historical redemption patterns. Loyalty points and awards granted under customer loyalty programs are recognized as a separate component of revenue and are deferred at the date of initial sale. Revenue is recognized when the loyalty points and awards are redeemed and the Company has fulfilled its obligation. The amount of revenue deferred is measured based on the fair value of loyalty points and awards granted, taking into consideration the estimated redemption percentage.

INVENTORY VALUATION

The Company uses the retail inventory method in arriving at cost. Merchandise inventories are valued at the lower of cost and net realizable value. Excess or slow moving items are identified and a write-down is taken using management's best estimate. In addition, a provision for shrinkage is also recorded using historical rates. Given that inventory and cost of sales are significant components of the consolidated financial statements, any changes in assumptions and estimates could have a material impact on the Company's financial position and results of operations.

ASSET IMPAIRMENT

The Company must assess the possibility that the carrying amounts of tangible and intangible assets may not be recoverable. All non-financial assets are reviewed at each reporting date for indications that the carrying amount may not be recoverable. When there is evidence of impairment, an impairment test is carried out. Goodwill and intangible assets with indefinite useful lives are tested for impairment at least annually at the year-end reporting date, and whenever there is an indication that the asset may be impaired. Management is required to make significant estimates related to future cash flows to determine the amount of asset impairment that should be recognized.

SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies as disclosed in the Company's audited annual consolidated financial statements for the year ended February 2, 2013 have been applied consistently in the preparation of these unaudited condensed consolidated interim financial statements except as noted below:

A) CHANGES IN ACCOUNTING POLICIES

Fair Value Measurement

In 2011, the IASB issued IFRS 13, *Fair Value Measurement* ("IFRS 13"), which establishes a single framework for the fair value measurement and disclosure of financial and non-financial assets and liabilities. The new standard unifies the definition of fair value and also introduces new concepts including "highest and best use" and "principal markets" for non-financial assets and liabilities. There are additional disclosure requirements, including increased fair value disclosure for financial instruments for interim and annual financial statements. The Company implemented this standard prospectively in the first quarter of fiscal 2014. There were no measurement impacts on the Company's unaudited condensed consolidated interim financial statements as a result of the adoption of IFRS 13. The Company has included the additional disclosures required by this standard in note 5 of the November 2, 2013 unaudited condensed consolidated interim financial statements.

Employee Benefits

In 2011, the IASB revised IAS 19, *Employee Benefits* ("IAS 19"). The most significant amendments for the Company are the requirement to immediately recognize all unvested past service costs and the replacement of interest cost and expected return on plan assets with a net interest amount that is calculated by applying a prescribed discount rate to the net defined benefit obligation. The Company implemented this standard retrospectively in the first quarter of fiscal 2014. The impact from the implementation of the amendments to IAS 19 can be found in Note 3 of the November 2, 2013 unaudited condensed consolidated interim financial statements.

This new accounting policy did not have a material impact on the unaudited condensed consolidated interim statement of cash flows and on the earnings per share.

The amendments also require enhanced annual disclosures for defined benefit plans, including additional information on the characteristics and risks of those plans, which will be included in the Company's 2014 Consolidated Annual Financial Statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Foreign Operations

The assets and liabilities of foreign operations are translated to Canadian dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Canadian dollars at exchange rates at the dates of the transactions. Foreign currency differences are recognized in other comprehensive income.

B) NEW STANDARDS NOT YET ADOPTED

A number of standards, and amendments to standards and interpretations, are not yet effective for the year to date fiscal 2014 and have not been applied in preparing these unaudited condensed consolidated interim financial statements. The following standard which may impact the Company in the future is currently under review:

IFRS 9 – Financial Instruments

This standard becomes mandatory for the years commencing on or after January 1, 2015 with earlier application permitted. IFRS 9 is a new standard, which will ultimately replace IAS 39, *Financial Instruments: Recognition and Measurement*. The extent of the impact of adoption of this standard on the unaudited condensed consolidated interim financial statements of the Company has not yet been determined.

INTERNAL CONTROLS OVER FINANCIAL REPORTING

The Company has designed disclosure controls and procedures to provide reasonable assurance that material information related to the Company is included in the annual and quarterly filings. In addition, the Company evaluated the effectiveness of the disclosure controls and procedures as of February 2, 2013 and concluded that these controls were effective.

The Company, under the supervision of the Chief Executive Officer and Chief Financial Officer, has designed internal controls over financial reporting, as defined by National Instrument 52-109, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Company evaluated the effectiveness of the internal controls over financial reporting as of February 2, 2013 and concluded that these controls were effective.

There have been no changes in the Company's internal controls over financial reporting during the year to date fiscal 2014 that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

OUTLOOK

The retail environment remains challenging with consumer debt remaining high and heightened competitive pressure on retailers. Changes to the retail landscape in Canada are taking place with increased competition from both large and mid-size international rivals expanding into Canada, spurred by a relatively strong Canadian economy and low barriers to entry. The Company has invested considerably in its stores and head office systems and has undertaken to reduce capital expenditures significantly in fiscal 2014 without foregoing any opportunities that present themselves. In conjunction, the Company will leverage its technology with improved systems and processes as part of the SCORE supply chain and warehousing project while continuing its process improvement initiatives.

The Company's Hong Kong office, with over 120 full-time employees, is dedicated to seeking out the highest quality, affordable and fashionable apparel for all of our banners. A comprehensive review of the Company's global sourcing strategy and execution has been undertaken with a goal of reducing lead time for bringing products to market.

The Company has a strong balance sheet, with excellent liquidity and borrowing capacity providing the ability to act when opportunities present themselves in whatever format including merchandising, store acquisition/construction, system replacements/upgrading or expansion by acquisition. The Company believes in the strength of its employees and is committed to continue to invest in training for all levels.

CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(UNAUDITED)
(IN THOUSANDS OF CANADIAN DOLLARS EXCEPT PER SHARE AMOUNTS)

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
		(note 3a)		(note 3a)
Sales	\$ 719,720	\$ 732,854	\$ 249,414	\$ 236,247
Cost of goods sold (note 6)	269,119	262,803	97,190	87,417
Gross profit	450,601	470,051	152,224	148,830
Selling and distribution expenses	405,235	402,769	135,956	138,276
Administrative expenses	33,837	34,087	10,946	11,537
Results from operating activities	11,529	33,195	5,322	(983)
Finance income (note 12)	7,421	4,332	2,781	1,464
Finance costs (note 12)	1,074	1,210	311	674
Earnings (loss) before income taxes	17,876	36,317	7,792	(193)
Income tax expense (recovery) (note 11)	4,517	8,816	2,029	(164)
Net earnings (loss)	\$ 13,359	\$ 27,501	\$ 5,763	\$ (29)
Earnings per share (note 13):				
Basic	\$ 0.21	\$ 0.42	\$ 0.09	\$ 0.00
Diluted	0.21	0.42	0.09	0.00

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)
(IN THOUSANDS OF CANADIAN DOLLARS)

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
Net earnings (loss)	\$ 13,359	\$ 27,501	\$ 5,763	\$ (29)
Other comprehensive (loss) income				
Items that are or may be reclassified subsequently to net earnings:				
Reclassification of impairment loss on available-for-sale financial assets to net earnings (net of tax of \$93 for the nine months and \$25 for the three months ended November 2, 2013; \$14 for the nine months ended October 27, 2012) (note 12)	599	92	165	-
Net change in fair value of available-for-sale financial assets (net of tax of \$422 for the nine months and \$237 for the three months ended November 2, 2013; \$100 for the nine months and \$29 for the three months ended October 27, 2012) (note 12)	(2,770)	(704)	(1,547)	184
Cumulative translation reserve	223	-	223	-
Total other comprehensive (loss) income	(1,948)	(612)	(1,159)	184
Total comprehensive income	\$ 11,411	\$ 26,889	\$ 4,604	\$ 155

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED BALANCE SHEETS

(UNAUDITED)
(IN THOUSANDS OF CANADIAN DOLLARS)

	November 2, 2013	October 27, 2012 (note 3a)	February 2, 2013 (note 3a)
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents (note 4)	\$ 52,381	\$ 108,935	\$ 97,626
Marketable securities	68,753	70,954	71,630
Trade and other receivables	5,163	4,382	3,969
Derivative financial asset (note 5)	2,794	527	548
Income taxes recoverable	2,951	8,283	8,709
Inventories (note 6)	127,749	117,795	93,317
Prepaid expenses	27,433	11,789	25,944
Total Current Assets	287,224	322,665	301,743
NON-CURRENT ASSETS			
Property and equipment	189,851	203,401	205,131
Intangible assets	17,089	18,652	19,224
Goodwill	42,426	42,426	42,426
Deferred income taxes	29,680	26,265	26,444
Total Non-Current Assets	279,046	290,744	293,225
Total Assets	\$ 566,270	\$ 613,409	\$ 594,968
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES			
Trade and other payables (note 7)	\$ 76,040	\$ 81,896	\$ 69,150
Derivative financial liability (note 5)	1,472	423	266
Deferred revenue (note 8)	6,424	8,153	16,297
Current portion of long-term debt	1,646	1,545	1,570
Total Current Liabilities	85,582	92,017	87,283
NON-CURRENT LIABILITIES			
Other payables (note 7)	11,910	11,541	11,425
Deferred lease credits	16,613	17,719	16,805
Long-term debt	5,760	7,406	7,003
Pension liability	18,247	16,117	17,559
Total Non-Current Liabilities	52,530	52,783	52,792
SHAREHOLDERS' EQUITY			
Share capital (note 9)	39,227	39,227	39,227
Contributed surplus	7,126	5,979	6,521
Retained earnings	375,088	415,278	400,480
Accumulated other comprehensive income (note 9)	6,717	8,125	8,665
Total Shareholders' Equity	428,158	468,609	454,893
Total Liabilities and Shareholders' Equity	\$ 566,270	\$ 613,409	\$ 594,968

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(UNAUDITED)
(IN THOUSANDS OF CANADIAN DOLLARS)

	Note	Share Capital	Contributed Surplus	Retained Earnings	Accumulated Other Comprehensive Income	Total Shareholders' Equity
Balance as at February 3, 2013		\$ 39,227	\$ 6,521	\$ 400,480	\$ 8,665	\$ 454,893
Total comprehensive income for the period						
Net earnings				13,359		13,359
Total other comprehensive loss					(1,948)	(1,948)
Total comprehensive income for the period		–	–	13,359	(1,948)	11,411
Contributions by (distributions to) owners of the Company						
Share-based compensation costs	10		605			605
Dividends	9			(38,751)		(38,751)
Total contributions by (distributions to) owners of the Company		–	605	(38,751)	–	(38,146)
Balance as at November 2, 2013		\$ 39,227	\$ 7,126	\$ 375,088	\$ 6,717	\$ 428,158
Balance as at August 4, 2013		\$ 39,227	\$ 6,997	\$ 382,242	\$ 7,876	\$ 436,342
Total comprehensive income for the period						
Net earnings				5,763		5,763
Total other comprehensive loss					(1,159)	(1,159)
Total comprehensive income for the period		–	–	5,763	(1,159)	4,604
Contributions by (distributions to) owners of the Company						
Share-based compensation costs	10		129			129
Dividends	9			(12,917)		(12,917)
Total contributions by (distributions to) owners of the Company		–	129	(12,917)	–	(12,788)
Balance as at November 2, 2013		\$ 39,227	\$ 7,126	\$ 375,088	\$ 6,717	\$ 428,158

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(CONTINUED)
(UNAUDITED)
(IN THOUSANDS OF CANADIAN DOLLARS)

	Note	Share Capital	Contributed Surplus	Retained Earnings	Accumulated Other Comprehensive Income	Total Shareholders' Equity
Balance as at January 29, 2012		\$ 39,890	\$ 5,158	\$ 438,880	\$ 8,737	\$ 492,665
Total comprehensive income for the period						
Net earnings				27,501		27,501
Total other comprehensive loss					(612)	(612)
Total comprehensive income for the period		–	–	27,501	(612)	26,889
Contributions by (distributions to) owners of the Company						
Cancellation of shares pursuant to share repurchase program		(663)				(663)
Share-based compensation costs	10		821			821
Dividends	9			(39,151)		(39,151)
Premium on repurchases of Class A non-voting shares				(11,952)		(11,952)
Total contributions by (distributions to) owners of the Company		(663)	821	(51,103)	–	(50,945)
Balance as at October 27, 2012		\$ 39,227	\$ 5,979	\$ 415,278	\$ 8,125	\$ 468,609
Balance as at July 29, 2012		\$ 39,890	\$ 5,694	\$ 440,176	\$ 7,941	\$ 493,701
Total comprehensive income for the period						
Net loss				(29)		(29)
Total other comprehensive income					184	184
Total comprehensive income for the period		–	–	(29)	184	155
Contributions by (distributions to) owners of the Company						
Cancellation of shares pursuant to share repurchase program		(663)				(663)
Share-based compensation costs	10		285			285
Dividends	9			(12,917)		(12,917)
Premium on repurchases of Class A non-voting shares				(11,952)		(11,952)
Total contributions by (distributions to) owners of the Company		(663)	285	(24,869)	–	(25,247)
Balance as at October 27, 2012		\$ 39,227	\$ 5,979	\$ 415,278	\$ 8,125	\$ 468,609

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)
(IN THOUSANDS OF CANADIAN DOLLARS)

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES				
Net earnings (loss)	\$ 13,359	\$ 27,501	\$ 5,763	\$ (29)
Adjustments for:				
Depreciation, amortization and net impairment losses	46,412	44,141	13,913	15,121
Share-based compensation costs	605	821	129	285
Amortization of deferred lease credits	(3,407)	(3,381)	(1,149)	(1,123)
Deferred lease credits	3,215	3,783	388	2,243
Pension contribution	(662)	(271)	(539)	(32)
Pension expense	1,350	1,258	450	420
Impairment loss on available-for-sale financial assets	692	106	190	–
Net change in fair value of derivatives	(1,040)	(858)	(103)	(392)
Foreign exchange (gain) loss on cash and cash equivalents	(270)	203	(115)	(651)
Interest and dividend income, net	(2,663)	(3,021)	(884)	(927)
Interest paid	(382)	(453)	(121)	(145)
Interest received	445	977	135	250
Dividends received	2,603	2,610	869	872
Income tax expense	4,517	8,816	2,029	(164)
	64,774	82,232	20,955	15,728
Changes in:				
Trade and other receivables	(1,163)	(968)	(1,542)	(994)
Inventories	(34,272)	(24,607)	(10,994)	(15,860)
Prepaid expenses	(1,489)	113	436	3,483
Trade and other payables	7,436	3,880	(5,054)	184
Deferred revenue	(9,873)	(14,125)	(4,538)	(1,806)
Cash generated from (used in) operating activities	25,413	46,525	(737)	735
Income taxes received	650	4,497	–	22
Income taxes paid	(2,306)	(19,800)	–	(2,354)
Net cash flows from (used in) operating activities	23,757	31,222	(737)	(1,597)
CASH FLOWS USED IN INVESTING ACTIVITIES				
Purchases of marketable securities	(315)	(315)	(105)	(105)
Additions to property and equipment and intangible assets	(29,039)	(65,742)	(10,139)	(24,243)
Cash flows used in investing activities	(29,354)	(66,057)	(10,244)	(24,348)
CASH FLOWS USED IN FINANCING ACTIVITIES				
Dividends paid	(38,751)	(39,151)	(12,917)	(12,917)
Purchase of Class A non-voting shares for cancellation	–	(12,615)	–	(12,615)
Repayment of long-term debt	(1,167)	(1,096)	(395)	(371)
Cash flows used in financing activities	(39,918)	(52,862)	(13,312)	(25,903)
FOREIGN EXCHANGE GAIN (LOSS) ON CASH HELD IN FOREIGN CURRENCY	270	(203)	115	651
NET DECREASE IN CASH AND CASH EQUIVALENTS	(45,245)	(87,900)	(24,178)	(51,197)
CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD	97,626	196,835	76,559	160,132
CASH AND CASH EQUIVALENTS, END OF THE PERIOD	\$ 52,381	\$ 108,935	\$ 52,381	\$ 108,935

Supplementary cash flow information (note 14)

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(UNAUDITED)

1 REPORTING ENTITY

Reitmans (Canada) Limited (the "Company") is a company domiciled in Canada and is incorporated under the Canada Business Corporations Act. The address of the Company's registered office is 3300 Highway #7 West, Suite 702, Vaughan, Ontario L4K 4M3. The principal business activity of the Company is the sale of women's wear at retail.

2 BASIS OF PRESENTATION

A) STATEMENT OF COMPLIANCE

These unaudited condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") on a basis consistent with those accounting policies followed by the Company in the most recent audited annual consolidated financial statements except where noted below. These unaudited condensed consolidated interim financial statements have been prepared under IFRS in accordance with IAS 34, *Interim Financial Reporting*. Certain information, in particular the accompanying notes, normally included in the audited annual consolidated financial statements prepared in accordance with IFRS has been omitted or condensed. Accordingly, these unaudited condensed consolidated interim financial statements do not include all the information required for full annual financial statements, and, therefore, should be read in conjunction with the audited annual consolidated financial statements and the notes thereto for the year ended February 2, 2013. Certain comparative figures have been reclassified to conform to the current year's presentation.

These unaudited condensed consolidated interim financial statements were approved for issue by the Board of Directors on December 3, 2013.

B) BASIS OF MEASUREMENT

These unaudited condensed consolidated interim financial statements have been prepared on the historical cost basis except for the following material items:

- available-for-sale financial assets are measured at fair value through other comprehensive income;
- the pension liability is recognized as the present value of the defined benefit obligation less the fair value of the plan assets; and
- derivative financial instruments are measured at fair value.

C) SEASONALITY OF INTERIM OPERATIONS

The retail business is seasonal and the results of operations for any interim period are not necessarily indicative of the results of operation for the full fiscal year or any future period.

D) FUNCTIONAL AND PRESENTATION CURRENCY

These unaudited condensed consolidated interim financial statements are presented in Canadian dollars, which is the Company's functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except per share amounts.

NOTES

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

E) ESTIMATES, JUDGMENTS AND ASSUMPTIONS

The preparation of the unaudited condensed consolidated interim financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, the disclosure of contingent assets and contingent liabilities at the date of the financial statements and reported amounts of revenues and expenses during the period. These estimates and assumptions are based on historical experience, other relevant factors and expectations of the future and are reviewed regularly. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Actual results may differ from these estimates.

In preparing these unaudited condensed consolidated interim financial statements, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty were the same as those applied and described in the Company's audited annual consolidated financial statements for the year ended February 2, 2013.

3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies as disclosed in the Company's audited annual consolidated financial statements for the year ended February 2, 2013 have been applied consistently in the preparation of these unaudited condensed consolidated interim financial statements except as noted below:

A) CHANGES IN ACCOUNTING POLICIES

Fair Value Measurement

In 2011, the IASB issued IFRS 13, *Fair Value Measurement* ("IFRS 13"), which establishes a single framework for the fair value measurement and disclosure of financial and non-financial assets and liabilities. The new standard unifies the definition of fair value and also introduces new concepts including "highest and best use" and "principal markets" for non-financial assets and liabilities. There are additional disclosure requirements, including increased fair value disclosure for financial instruments for interim and annual financial statements. The Company implemented this standard prospectively in the first quarter of the year ended February 1, 2014. There were no measurement impacts on the Company's unaudited condensed consolidated interim financial statements as a result of the adoption of IFRS 13. The Company has included the additional disclosures required by this standard in note 5.

Employee Benefits

In 2011, the IASB revised IAS 19, *Employee Benefits* ("IAS 19"). The most significant amendments for the Company are the requirement to immediately recognize all unvested past service costs and the replacement of interest cost and expected return on plan assets with a net interest amount that is calculated by applying a prescribed discount rate to the net defined benefit obligation. The Company implemented this standard retrospectively in the first quarter of the year ended February 1, 2014. The impact arising from the adoption of the amendments to IAS 19 is summarized as follows:

Condensed Consolidated Balance Sheets:

	As at October 27, 2012		
	As Presented	Restatements	As Restated
Deferred income tax assets	\$ 26,129	\$ 136	\$ 26,265
Pension liability	\$ 15,596	\$ 521	\$ 16,117
Retained earnings	\$ 415,663	\$ (385)	\$ 415,278

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Condensed Consolidated Statement of Earnings and Statement of Comprehensive Income:

	For the nine months ended October 27, 2012		
	As Presented	Restatements	As Restated
Earnings before income taxes	\$ 36,585	\$ (268)	\$ 36,317
Income taxes	(8,886)	70	(8,816)
Net earnings	27,699	(198)	27,501
Other comprehensive loss	(612)	–	(612)
Total comprehensive income	\$ 27,087	\$ (198)	\$ 26,889

	For the three months ended October 27, 2012		
	As Presented	Restatements	As Restated
Losses before income taxes	\$ (103)	\$ (90)	\$ (193)
Income taxes	141	23	164
Net earnings	38	(67)	(29)
Other comprehensive income	184	–	184
Total comprehensive income	\$ 222	\$ (67)	\$ 155

Condensed Consolidated Balance Sheets:

	As at February 2, 2013		
	As Presented	Restatements	As Restated
Deferred income tax assets	\$ 26,400	\$ 44	\$ 26,444
Pension liability	\$ 17,390	\$ 169	\$ 17,559
Retained earnings	\$ 400,605	\$ (125)	\$ 400,480

Condensed Consolidated Statement of Earnings and Statement of Comprehensive Income:

	For the year ended February 2, 2013		
	As Presented	Restatements	As Restated
Earnings before income taxes	\$ 35,136	\$ (358)	\$ 34,778
Income taxes	(8,517)	95	(8,422)
Net earnings	26,619	(263)	26,356
Other comprehensive loss	(1,133)	326	(807)
Total comprehensive income	\$ 25,486	\$ 63	\$ 25,549

This new accounting policy did not have a material impact on the condensed consolidated interim statement of cash flows or on the earnings per share.

The amendments also require enhanced annual disclosures for defined benefit plans, including additional information on the characteristics and risks of those plans, which will be included in the Company's 2014 Annual Financial Statements.

Foreign Operations

The assets and liabilities of foreign operations are translated to Canadian dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Canadian dollars at exchange rates at the dates of the transactions. Foreign currency differences are recognized in other comprehensive income.

B) NEW STANDARDS NOT YET ADOPTED

A number of standards, and amendments to standards and interpretations, are not yet effective for the nine months ended November 2, 2013 and have not been applied in preparing these unaudited condensed consolidated interim financial statements. The following standard which may impact the Company in the future is currently under review:

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

IFRS 9 – Financial Instruments

This standard becomes mandatory for the years commencing on or after January 1, 2015 with earlier application permitted. IFRS 9 is a new standard, which will ultimately replace IAS 39, *Financial Instruments: Recognition and Measurement*. The extent of the impact of adoption of this standard on the unaudited condensed consolidated interim financial statements of the Company has not yet been determined.

4 CASH AND CASH EQUIVALENTS

	November 2, 2013	October 27, 2012	February 2, 2013
Cash on hand and with banks	\$ 12,263	\$ 7,857	\$ 9,248
Short-term deposits, bearing interest at 0.8% (October 27, 2012 – 0.6%; February 2, 2013 – 0.6%)	40,118	101,078	88,378
	\$ 52,381	\$ 108,935	\$ 97,626

5 FINANCIAL INSTRUMENTS

DERIVATIVE FINANCIAL INSTRUMENTS

The Company entered into transactions with its banks whereby it purchased call options and sold put options, both on the US dollar ("USD"). These option contracts will expire within the next eight months with the latest maturity in June 2014. Purchased call options and sold put options expiring on the same date have the same strike price. The weighted average strike price for call and put options outstanding is \$1.029 USD/CAD (October 27, 2012 – \$0.988). The fair values of the foreign currency option contracts are based on broker quotes, which are considered a Level 2 input in the fair value hierarchy.

Details of the foreign currency option contracts outstanding for each of the periods listed are as follows:

	November 2, 2013			
	Notional Amount in USD	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 116,000	\$ 2,794	\$ –	\$ 2,794
Put options sold	\$ 212,000	–	(1,472)	(1,472)
		\$ 2,794	\$ (1,472)	\$ 1,322

	October 27, 2012			
	Notional Amount in USD	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 30,000	\$ 527	\$ –	\$ 527
Put options sold	\$ 60,000	–	(423)	(423)
		\$ 527	\$ (423)	\$ 104

	February 2, 2013			
	Notional Amount in USD	Derivative Financial Asset	Derivative Financial Liability	Net
Call options purchased	\$ 30,000	\$ 548	\$ –	\$ 548
Put options sold	\$ 60,000	–	(266)	(266)
		\$ 548	\$ (266)	\$ 282

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FINANCIAL ASSETS

The Company has determined that the carrying amount of its short-term financial assets approximate fair value at the reporting date due to the short-term maturity of these instruments. The fair value of the Company's available-for-sale financial assets is determined by reference to their quoted closing prices in active markets at the reporting date, which is considered a Level 1 input in the fair value hierarchy.

NON-DERIVATIVE FINANCIAL LIABILITIES

The fair value of the Company's long-term debt bearing interest at a fixed rate, which is determined for disclosure purposes, is calculated using the present value of future payments of principal and interest discounted at the current market rates of interest available to the Company for the same or similar debt instruments with the same remaining maturity.

As at November 2, 2013, the fair value of long-term debt was \$7,875 (October 27, 2012 – \$9,604; February 2, 2013 – \$9,208) compared to its carrying value of \$7,406 (October 27, 2012 – \$8,951; February 2, 2013 – \$8,573).

6 INVENTORIES

During the nine months ended November 2, 2013, inventories recognized as cost of goods sold amounted to \$266,327 (October 27, 2012 – \$260,077). In addition, \$2,792 (October 27, 2012 – \$2,726) of write-downs of inventory as a result of net realizable value being lower than cost was recognized in cost of goods sold, and no inventory write-downs recognized in previous periods were reversed. Included in inventories is an amount of \$16,202 (October 27, 2012 – \$23,616; February 2, 2013 – \$21,600) representing goods in transit. The October 27, 2012 inventories have been recast to include an adjustment of \$11,038, increasing inventory in transit with a corresponding increase in current trade payables.

7 TRADE AND OTHER PAYABLES

	November 2, 2013	October 27, 2012	February 2, 2013
Trade payables	\$ 44,978	\$ 44,396	\$ 41,494
Non-trade payables due to related parties	55	44	74
Other non-trade payables	9,815	15,244	319
Personnel liabilities	17,168	20,067	24,443
Payables relating to premises	14,540	12,459	13,489
Provision for sales returns	1,394	1,227	756
	87,950	93,437	80,575
Less non-current portion	11,910	11,541	11,425
	\$ 76,040	\$ 81,896	\$ 69,150

The non-current portion of trade and other payables, which is included in payables relating to premises, represents the portion of deferred rent to be amortized beyond the next twelve months.

8 DEFERRED REVENUE

	November 2, 2013	October 27, 2012	February 2, 2013
Loyalty points and awards granted under loyalty programs	\$ 2,635	\$ 4,700	\$ 5,473
Unredeemed gift cards	3,789	3,453	10,824
	\$ 6,424	\$ 8,153	\$ 16,297

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

9 SHARE CAPITAL AND OTHER COMPONENTS OF EQUITY

The change in share capital for each of the periods listed was as follows:

	For the nine months ended			
	November 2, 2013		October 27, 2012	
	Number of shares (in 000's)	Carrying amount	Number of shares (in 000's)	Carrying amount
Common shares				
Balance at beginning and end of the period	13,440	\$ 482	13,440	\$ 482
Class A non-voting shares				
Balance at beginning of the period	51,146	38,745	52,146	39,408
Shares purchased under issuer bid	–	–	(1,000)	(663)
Balance at end of the period	51,146	38,745	51,146	38,745
Total share capital	64,586	\$ 39,227	64,586	\$ 39,227

AUTHORIZED SHARE CAPITAL

The Company has authorized for issuance an unlimited number of Common shares and Class A non-voting shares. Both Common shares and Class A non-voting shares have no par value. All issued shares are fully paid.

The Common shares and Class A non-voting shares of the Company rank equally and pari passu with respect to the right to receive dividends and upon any distribution of the assets of the Company. However, in the case of share dividends, the holders of Class A non-voting shares shall have the right to receive Class A non-voting shares and the holders of Common shares shall have the right to receive Common shares.

ISSUANCE OF CLASS A NON-VOTING SHARES

During the nine months ended November 2, 2013, there were no Class A non-voting shares issued as a result of the exercise of vested options arising from the Company's share option program (October 27, 2012 – nil).

PURCHASE OF SHARES FOR CANCELLATION

The Company did not purchase any shares under a normal course issuer bid approved in November 2012 in the nine months ended November 2, 2013. For further information with respect to the normal course issuer bid refer to the Company's audited annual consolidated financial statements for the year ended February 2, 2013.

ACCUMULATED OTHER COMPREHENSIVE INCOME ("AOCI")

AOCI is comprised of the following:

	November 2, 2013	October 27, 2012	February 2, 2013
Net change in fair value of available-for-sale financial assets, net of taxes	\$ 6,494	\$ 8,125	\$ 8,665
Cumulative translation reserve	223	–	–
	\$ 6,717	\$ 8,125	\$ 8,665

CUMULATIVE TRANSLATION RESERVE

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

DIVIDENDS

The following dividends were declared and paid by the Company:

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
Common shares and Class A non-voting shares	\$ 38,751	\$ 39,151	\$ 12,917	\$ 12,917
Dividend per share	\$ 0.60	\$ 0.60	\$ 0.20	\$ 0.20

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

10 SHARE-BASED PAYMENTS

A) DESCRIPTION OF THE SHARE-BASED PAYMENT ARRANGEMENTS

The Company has a share option plan that provides that up to 10% of the Class A non-voting shares outstanding, from time to time, may be issued pursuant to the exercise of options granted under the plan to key management and employees. The granting of options and the related vesting period, which is normally up to 5 years, are at the discretion of the Board of Directors and the options have a maximum term of 10 years. The exercise price payable for each Class A non-voting share covered by a share option is determined by the Board of Directors at the date of grant, but may not be less than the closing price of the Company's shares on the trading day immediately preceding the effective date of the grant.

B) DISCLOSURE OF EQUITY-SETTLED SHARE OPTION PLAN

Changes in outstanding share options were as follows:

	For the nine months ended				For the three months ended			
	November 2, 2013		October 27, 2012		November 2, 2013		October 27, 2012	
	Options (in 000's)	Weighted Average Exercise Price	Options (in 000's)	Weighted Average Exercise Price	Options (in 000's)	Weighted Average Exercise Price	Options (in 000's)	Weighted Average Exercise Price
Outstanding, at beginning of period	2,420	\$ 14.53	1,945	\$ 15.07	2,326	\$ 14.53	2,385	\$ 14.99
Granted	–	–	690	14.66	–	–	100	12.62
Forfeited	(165)	14.74	(142)	14.50	(71)	14.50	(42)	14.50
Expired	–	–	(50)	19.23	–	–	–	–
Outstanding, at end of period	2,255	\$ 14.52	2,443	\$ 14.90	2,255	\$ 14.52	2,443	\$ 14.90
Options exercisable, at end of period	1,385	\$ 14.66	966	\$ 15.33	1,385	\$ 14.66	966	\$ 15.33

There were no share options exercised during the nine months ended November 2, 2013 and October 27, 2012.

C) EMPLOYEE EXPENSE

For the nine and three months ended November 2, 2013, the Company recognized compensation costs of \$605 and \$129, respectively, relating to share-based payment arrangements (\$821 and \$285 for the nine and three months ended October 27, 2012, respectively), with a corresponding credit to contributed surplus.

11 INCOME TAX

INCOME TAX EXPENSE

The Company's income tax expense is comprised as follows:

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
Current period income tax expense	\$ 7,413	\$ 11,876	\$ 2,484	\$ 813
Adjustment for prior years' taxes	1	(121)	1	(9)
Current income tax expense	7,414	11,755	2,485	804
Deferred tax recovery prior to adjustments	(2,767)	(2,570)	(456)	(968)
Adjustment for provincial tax rate enactments	(130)	(369)	–	–
Deferred tax recovery	(2,897)	(2,939)	(456)	(968)
Income tax expense (recovery)	\$ 4,517	\$ 8,816	\$ 2,029	\$ (164)
Effective income tax rate	25.27%	24.28%	26.04%	84.97%

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

12 FINANCE INCOME AND FINANCE COSTS

RECOGNIZED IN NET EARNINGS

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
Dividend income from available-for-sale financial assets	\$ 2,608	\$ 2,615	\$ 872	\$ 874
Interest income from loans and receivables	437	859	133	198
Net change in fair value of derivatives	1,040	858	103	392
Foreign exchange gain	3,336	–	1,673	–
Finance income	7,421	4,332	2,781	1,464
Interest expense – mortgage	382	453	121	145
Impairment loss on available-for-sale financial assets	692	106	190	–
Foreign exchange loss	–	651	–	529
Finance costs	1,074	1,210	311	674
Net finance income recognized in net earnings	\$ 6,347	\$ 3,122	\$ 2,470	\$ 790

RECOGNIZED IN OTHER COMPREHENSIVE INCOME

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
Net change in fair value of available-for-sale financial assets arising during the period (net of tax of \$422 for the nine months and \$237 for the three months ended November 2, 2013; \$100 for the nine months and \$29 for the three months ended October 27, 2012)	\$ (2,770)	\$ (704)	\$ (1,547)	\$ 184
Finance (costs) income recognized in other comprehensive (loss) income (net of tax)	\$ (2,770)	\$ (704)	\$ (1,547)	\$ 184

13 EARNINGS PER SHARE

The calculation of basic and diluted earnings per share is based on net earnings for the nine and three months ended November 2, 2013 of \$13,359 and \$5,763, respectively (net earnings of \$27,501 and net loss of \$29 for the nine and three months ended October 27, 2012, respectively).

The number of shares (in thousands) used in the earnings per share calculation is as follows:

	For the nine months ended		For the three months ended	
	November 2, 2013	October 27, 2012	November 2, 2013	October 27, 2012
Weighted average number of shares per basic earnings per share calculations	64,586	65,404	64,586	65,042
Weighted average number of shares per diluted earnings per share calculations	64,586	65,404	64,586	65,042

As at November 2, 2013, a total of 2,255,000 (October 27, 2012 – 2,442,500) share options were excluded from the calculation of diluted earnings per share as these options were deemed to be anti-dilutive, because the exercise prices were greater than the average market price of the shares during the period.

The average market value of the Company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

NOTES TO THE **CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

14 SUPPLEMENTARY CASH FLOW INFORMATION

	November 2, 2013	October 27, 2012	February 2, 2013
Non-cash transactions:			
Additions to property and equipment and intangible assets included in trade and other payables	\$ 1,231	\$ 2,202	\$ 1,327

Included in depreciation, amortisation and impairment losses are write-offs of property and equipment related to store closures and asset impairment charges relating to underperforming stores of \$5,102 and \$713 for the nine and three months ended November 2, 2013, respectively (\$2,309 and \$691 for nine and three months ended October 27, 2012, respectively).

15 FINANCIAL RISK MANAGEMENT

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. There have been no significant changes in the Company's risk exposures during the nine months ended November 2, 2013 from those described in the Company's audited annual consolidated financial statements for the year ended February 2, 2013.



REITMANS

Operating **355 STORES** averaging 4,600 sq. ft., Reitmans understands and fulfills the need of every woman of every shape to look and feel beautiful. Canada's largest women's apparel specialty chain and leading fashion brand, Reitmans has developed strong customer loyalty through superior service, insightful marketing and quality merchandise. Reitmans' fashions can also be purchased online at reitmans.com.

SMART SET

With **138 STORES**, averaging 3,400 sq. ft., Smart Set is a style destination where young women come together to inspire and be inspired. From wear-to-work separates, denim, essentials and accessories, we offer the latest styles in women's fashions to mix, match and innovate. Smart Set fashions can also be purchased online at smartset.ca.

RW & CO.

RW & CO. is an aspirational lifestyle brand, which is passionate about Fashion catering to a customer with an urban mindset. Offering fashions for Him and Her that blend the latest trends with style, quality and with a unique attention to detail. RW & CO. operates **77 STORES** averaging 4,500 sq. ft. in premium locations in major shopping malls and an e-commerce site at rw-co.com.

THYME MATERNITY

Thyme Maternity, Canada's leading fashion brand for moms-to-be, offers current styles for every aspect of life, from casual to work, plus a complete line of nursing fashions and accessories. Thyme's unique "full of life experience" delivers future moms valuable advice, fashion tips and product knowledge to help them on the incredible journey during and after pregnancy. Thyme operates **71 STORES** averaging 2,300 sq. ft. in major malls and power centers nationwide, as well as 22 Thyme shop-in-shops in select Babies"R"Us locations in Canada and 166 in Babies"R"Us locations in the United States. Thyme Maternity fashions can also be purchased online at thymematernity.com.

PENNINGTONS

Canadian leader of the plus size market, Penningtons offers trend-right styles and affordable quality while creating a unique inspiring shopping experience for our customers. The plus size fashion destination for sizes 14–32, Penningtons operates **151 STORES** across Canada averaging 6,000 sq. ft. and an e-commerce site at penningtons.com. From head-to-toe, our customers will find the best fitted clothing such as intimate apparel, basic to fashion denim, work to weekend outfits, footwear and activewear.

ADDITION ELLE

Addition Elle is Canada's leading fashion destination for plus size women. Addition Elle's vision of offering "Fashion Democracy" delivers the latest "must-have" trends to updated fashion essentials in an inspiring shopping environment. From casual daywear to amazing dresses, contemporary career, sexy intimates, accessories, footwear, high performance activewear and the largest assortment of premium denim labels – it's all here. Addition Elle's fashion for plus size women comprises a phenomenal range of fashions for all – always with a focus on fashion, quality and fit. Addition Elle operates **103 STORES** averaging 6,000 sq. ft. in major malls and power centers nationwide and an e-commerce site at additionelle.com.



STORES

ACROSS CANADA

	REITMANS	SMART SET	RW & CO.	THYME	PENNINGTONS	ADDITIONELLE	
NEWFOUNDLAND	14	3	1	-	4	2	24
PRINCE EDWARD ISLAND	3	3	-	-	1	-	7
NOVA SCOTIA	19	4	2	2	6	2	35
NEW BRUNSWICK	14	4	3	1	5	3	30
QUÉBEC	83	41	18	21	27	30	220
ONTARIO	114	47	29	26	55	37	308
MANITOBA	13	4	2	2	5	3	29
SASKATCHEWAN	12	3	2	2	6	3	28
ALBERTA	43	15	10	10	21	16	115
BRITISH COLUMBIA	38	14	10	7	21	7	97
NORTHWEST TERRITORIES	1	-	-	-	-	-	1
YUKON	1	-	-	-	-	-	1
TOTAL	355	138	77	71	151	103	895

895 STORES

REITMANS (CANADA) LIMITED

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Transfer Agent and Registrar

Computershare Investor Services Inc.
Montreal, Toronto, Calgary, Vancouver

Stock Symbols

THE TORONTO STOCK EXCHANGE

Common

RET

Class A non-voting

RET.A

REITMANS

SMART SET

RW & CO.

THYME

PENNINGTONS

ADDITION ELLE



Une version française de ce rapport peut être obtenue en écrivant au secrétaire de **Reitmans (Canada) Limitée** 250, rue Sauvé ouest Montréal, Québec H3L 1Z2

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